

References

Hanita (www.hanitacoatings.com), **HeyCafé** (www.heycafe.cn), **Lycored**(www.lycored.com), **Lytron** (www.lytron.com), **Medical Illumination** (www.medillum.com), **Taditel** (www.taditel.com), and **Tuttbauer** (www.tuttbauer.com)

Changzhou

- Changzhou lies in southern Jiangsu Province along the Yangtze River, and can be reached in less than one hour by the regular high-speed trains from Shanghai.
- Changzhou is a major industrial hub that holds a strong position within mechanical, electrical, electronic manufacturing such as automotive parts, industrial tools, medical devices, new energy vehicles, and new materials.

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CI3 Industrial Incubator - Operations Management Solution

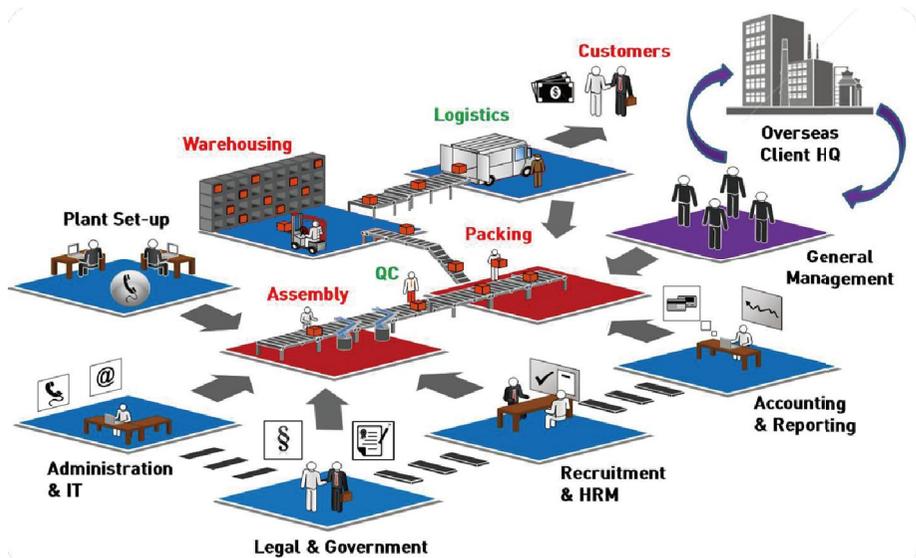


- CI3 is located inside Lake Side Park within **Wujin Economic Zone** (www.wez.gov.cn) which is a 30 minute drive from Changzhou City.



Business Concept

- CI3 offers overseas SMEs a **quick, secure and cost-effective way** of establishing and gradually developing their manufacturing capabilities in China.
- CI3 provides an **industrial platform for high-end, small scale manufacturing** with production units from 250 m2.
- CI3 replaces the need to hire your own General Manager as the on-going operations are supervised and monitored on-site by our own General Manager and local management team.
- CI3 presents a dedicated team of international experience and know-how in combination with local insight and expertise.
- CI3 focuses mainly on **technology driven SMEs** within key industries such as medical devices, automobile components, micro-electronics, high-end appliances and Cleantech.



CI3 enables you to set-up, start-up and run your manufacturing activities in China through our proven **Operations Management Solution:**

- **Project Management:** Provide practical advice on starting operations in China, and assist in preparing, executing and supervising the project plan and time schedule.
- **Government:** Secure local government support and any available incentives.
- **Legal:** Secure the business license, obtain the environmental approval, and complete the company registrations.
- **Plant Set-up:** Supervise the decoration work, help purchase domestically made equipment, handle the importation of equipment, and coordinate the installation.
- **Recruitment:** Search, screen and select qualified candidates for job interviews.
- **General Management:** Supervise operations, control budgets and represent client.
- **Accounting:** Handle the bookkeeping, manage bank accounts, safekeep stamps, prepare financial reports, perform inventory counting, and coordinate annual audits.
- **HRM:** Keep records, implement regulations, train new personnel, handle payroll.
- **Administration & IT:** Provide practical assistance, and IT support.
- **Other:** Trial production, QC system, logistics support, ISO audits.

